

## **BIC Discoverability & Conversion Project**

**Update: November 2025**

### **Summary of current position:**

- Second project meeting (T&FWG2) held. Key agenda items included:
  - A publisher's experience of migrating to ONIX.
  - Those metadata elements that drive the conversion of searches into sales.
  - The Six Golden Rules of *Thema*.
- Initial project deliverable now in draft - the grid of Key ONIX Data Elements informing best practice basics and metadata quality impacts.

### **Deliverables achieved to date:**

- Initial draft of the grid of Key ONIX Data Elements.

### **Next steps:**

- Share the draft deliverable with the project team for review.
- Review the feedback on the initial draft deliverable.
- Schedule and hold the next project meeting (T&FWG3).

Stephen Long, BIC Consultant  
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